

## Three Way Guideline

"Hi potential business partner, it's your name.

I've taken the liberty to get your destiny advisor with LifePath on the line with us. We do this for two reasons - #1. To demonstrate the level of support - we're all here to help each other. #2. To demonstrate that you can be brand new and not have to answer any questions - people can start making money right away.

So I have your Destiny advisor here with us on the line. your Destiny advisor is one of the top income earners here at LifePath and has really supported me in getting my business off the ground and continues to support me with everything here.

Your Destiny advisor, this is potential business partner. Potential business partner is/was former occupation and is looking to their reason for making a make a change. (*Mention one or two emotionally charged reasons they expressed for making a change.*) Potential business partner, this is your Destiny advisor. Destiny advisor, this is potential business partner."