

Follow up Guideline (Discovery addition)

Hi potential business partner. This is your name from your city.

Did you make it to the webinar?

What were your thoughts on what you heard?

If you don't mind me asking you this question, just so I can kind of know where you're at with others starting with me here - but on a scale of one to ten - one, that it's really not for you - ten, that it might be what you're looking for - where would you rate yourself at?

7-10 Repeat #, that's pretty high - why so high?

5-6 Repeat #, that's kind of in the middle - why in the middle?

1-4 Repeat #, that's pretty low - why so low?

If they are a **six or above - three-way** them to **your Destiny advisor**...

Potential business partner, are you going to be at this same number for the next 15-20 minutes? If you'll be available, I'm going to call you back and I can demonstrate the final step of our system for you. Are you o.k. with that?